

KEY FIGURES

in CHF millions, unless stated otherwise

	2022	2021	2020	2019	2018
Order intake/sales					
Total order intake	572.6	788.4	547.8	546.5	592.6
Rollers	126.5	134.6	106	110.1	108
Drives	211.8	191.6	156.5	172.4	170.9
Conveyors & Sorters	263.5	254	221.5	223.2	220.5
Pallet Handling	62.6	59.8	46.6	54	60.5
Total sales	664.4	640.1	530.6	559.7	559.9
Profitability					
EBITDA	129.3	122.5	115.4	96.1	93.2
in % of sales	19.5	19.1	21.7	17.1	16.6
EBIT	105.2	99.3	94.1	72.3	69.4
in % of sales	15.8	15.5	17.7	12.9	12.4
Result	82.8	80.6	71.7	56	51.8
in % of sales	12.5	12.6	13.5	10	9.3
Cash flow					
Operating cash flow	71.4	47.3	122.9	99.6	67.4
in % of sales	10.7	7.4	23.2	17.8	12
Free cash flow	49.2	-0.8	74	66.9	40.9
in % of sales	7.4	-0.1	13.9	12	7.3
Total investments	32.5	51.1	51.3	33.6	28.6
Balance sheet (as at 31.12.)					
Total assets	545.9	538.5	468.8	435.1	417.6
Goodwill	16.4	16.7	16.4	17.1	17.3
Net financial assets	70.8	46.1	92.2	76.9	52
Equity	394.2	345.4	312	304	284.8
Equity ratio (equity in % of total assets)	72.2	64.1	66.5	69.9	68.2
Return on equity yield (in %)	22.4	24.5	23.3	19	19
Other key figures					
RONA (return on net assets in %)	24.5	25.4	30.4	22.6	20.9
Average number of employees (FTE)	2,500	2,421	2,206	2,284	2,198
Sales per employee (in CHF thousands)	266	264	241	245	255
Productivity (added value/total personnel expenses)	2.22	2.19	2.3	2.09	2.17

Interroll uses alternative performance figures. These alternative performance figures can be found on the Interroll homepage under "Investor Relations" (www.interroll.com).