

530.6 MILLION

SALES

94.1 MILLION

EBIT

122.9 MILLION

OPERATING

CASH FLOW

KEY FIGURES

in CHF millions, unless stated otherwise

	2020	2019	2018	2017	2016
Order intake/sales					
Total order intake	547.8	546.5	592.6	458.1	405.2
Rollers	106.0	110.1	108.0	105.8	93.5
Drives	156.5	172.4	170.9	146.7	123.6
Conveyors & Sorters	221.5	223.2	220.5	142.6	120.9
Pallet Handling	46.6	54.0	60.5	55.6	63.5
Total sales	530.6	559.7	559.9	450.7	401.5
Profitability					
EBITDA	115.4	96.1	93.2	66.3	65.7
in % of sales	21.7	17.1	16.6	14.7	16.4
EBIT	94.1	72.3	69.4	47.4	47.9
in % of sales	17.7	12.9	12.4	10.5	11.9
Result	71.7	56.0	51.8	39.1	36.2
in % of sales	13.5	10.0	9.3	8.7	9.0
Cash flow					
Operating cash flow	122.9	99.6	67.4	46.2	36.8
in % of sales	23.2	17.8	12.0	10.3	9.2
Free cash flow	74.0	66.9	40.9	20.1	18.0
in % of sales	13.9	12.0	7.3	4.5	4.5
Total investments	51.3	33.6	28.6	25.4	19.5
Balance sheet (as at 31.12.)					
Total assets	468.8	435.1	417.6	355.3	324.8
Goodwill	16.4	17.1	17.3	17.6	17.3
Net financial assets	92.2	76.9	52.0	37.1	38.0
Equity	312.0	304.0	284.8	261.7	233.1
Equity ratio (equity in % of total assets)	66.5	69.9	68.2	73.6	71.8
Return on equity yield (in %)	23.3	19.0	19.0	15.8	16.4
Other key figures					
RONA (return on net assets in %)	30.4	22.6	20.9	16.5	17.1
Average number of employees (FTE)	2,206	2,284	2,198	2,067	1,892
Sales per employee (in CHF thousands)	241	245	255	218	212
Productivity (added value/total personnel expenses)	2.30	2.09	2.17	2.02	2.11

Interroll uses alternative performance figures. These alternative performance figures can be found on the Interroll homepage under "Investor Relations" (www.interroll.com).